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www.pureessencelabs.com

Job Openings

Position

Inside Sales Rep

Description

We are located just NW of the Green Valley area, and manufacture nutritional supplements that keep our customers young and healthy.

This is a highly independent business to business sales position for a motivated, professional and organized individual to manage priorities in order to best reach territory goals. Your primary activities will include:

- Cultivating interest and sales through cold calls
- Establish and maintain positive relations with existing and new customers
- Meeting quantitative goals for prospecting and sales in your territory
- Enters sales leads into CRM database.
- Responsible for maintaining accuracy of account list for assigned territory
- Reports Industry trends, competitive pricing, and customer feedback to management
- Updates job knowledge by studying new product descriptions and participating in educational opportunities
- Computer proficiency with MS Office, Internet
- Excellent written and verbal communication skills
- Performing well in a team environment is a must
- Proven presentation and phone skills
- Sales experience of 1-3 years a plus

We can teach you many of the things you'll need to know to sell our product, but you must already know how to manage your time, work step by step toward a long term goal, be friendly and courteous, sweat the details, and have a competitive sales spirit.

Our work environment is fun and lively. We offer a competitive salary and commission with full benefits, vacation, etc. If you are the person we're looking for; this is your chance to work for one of the valley's best companies.

For immediate consideration, please send resume to:

info@pureessencelabs.com

or, fax to:

702.990.7405